

Gary McKinney

8940 Napa Valley Way
Sacramento, CA 95829
(916)681-9696

gemckinney@yahoo.com
www.garyemckinney.com
Cell: (916)230-7516

SUMMARY

Results oriented Manufacturing, Operations and Management Professional who develops and executes manufacturing plans to meet corporate objectives. Background includes supervision, safety, scheduling, training, team building and maintenance/engineering. Flexible and a very good communicator. Knowledgeable in company financials, personnel, management, process equipment and computers.

SKILLS

Motivation
Project Management
Sales/Marketing
Personnel
Financials
Training
Team Development
Communication

Process Improvement
Manufacturing Processes
Distribution
Logistics
Supply Chain Mgmt
Production Planning
Capacity Analysis
Problem Solving

MS Office
Power Point
MRP/ERP
J.D. Edwards and COGNOS
Database Management
Web Design
Branch 2 & 3 Field Rep License
Ag Qualified Applicator License

PROCESS IMPROVEMENT

- Increased monthly production by 500,000 pounds at the same time reducing personnel 22%
- Green belt certification in Six Sigma 50% completed
- Reduced rework over 30% through new Quality Control Instrumentation
- Eliminated a major product quality problem by designing and building new filtration equipment
- Instituted new production methods including procedures for operation of manufacturing equipment
- Developed new training guidelines and corrected process problems utilizing work teams
- Improved product quality and reduced waste 5% by eliminating chronic water test failures of product by changes to the chemical feed system reducing adverse chemical interactions
- Improved productivity from 45 to 68 packages per minutes by reducing jams and improving package appearance through these engineering modifications:
 - Redesigned the shrink wrapper infeed mechanism to prevent jams and faster flow
 - Replaced shrink wrapper proximity switches with optical encoders
 - Designed baffles in the shrink tunnel for more consistent package heating
- Improved quality of packaging by purchasing automation equipment also reducing labor requirements

Gary McKinney

8940 Napa Valley Way
Sacramento, CA 95829
(916)681-9696

gemckinney@yahoo.com
www.garyemckinney.com
Cell: (916)230-7516

ENGINEERING

- Engineered two production lines packaging plastic dinnerware and cups
- Assisted in the development of automated robot to eliminate manual handling of bulk product
- Co-directed the transfer of the production lines from Rhode Island to Alabama including facilities development, utilities installation and personnel hiring
- Drafted parts and assembly instructions on Pro/ENGINEER 3-D Solid Modeling Software
- Reduced the use of fasteners 12% by applying Design for Manual & PCB Assembly software
- Machinist and draftsman in the construction of a prototype roofing machine. Utilized a milling machine, lathe, band saw and performed welding operations
- Drafted drawings of three prototypes on AutoCAD and designed one prototype
- Chief machinist during construction of two follow-on prototypes

MANUFACTURING

- Directed all contractor maintenance and capital projects at Flint Ink
- Oversaw all plant related operations in the manufacture of heatset publication printing ink and sheetfed spot colors
- Supervised activities in: logistics, supply, production, quality control, ADAGE Material Resources Planning (MRP), safety and maintenance with a workforce of 18 hourly and 2 salaried employees
- Managed 9 molding machine production lines and processing fiber into pulp
- Hired and trained production employees
- Maintained proper raw material inventories.

ENVIRONMENTAL MANAGEMENT

- Safety and Environmental Health Coordinator for: training, establishment of policies, inspection and enforcement
- Set Flint record of 96% on Corporate Environmental Health and Safety Audit from 78% the prior year

Gary McKinney

8940 Napa Valley Way
Sacramento, CA 95829
(916)681-9696

gemckinney@yahoo.com
www.garyemckinney.com
Cell: (916)230-7516

MANAGEMENT

- Operated Terminix branch in Chico and then San Rafael to correct longstanding financial difficulties
- Led the administrative, customer service, sales and technician teams at both Terminix branches
- Generated and implemented the Terminix branch budget and profitability
- Supervised activities at Flint Ink in: logistics, supply, production, quality control, ADAGE Material Resources Planning (MRP), safety and maintenance with a workforce of 18 hourly and 2 salaried employees
- Directed all contractor maintenance and capital projects
- Reviewed and corrected monthly P&L statements
- Directed product quality testing, testing methods, and ISO9001 facility recertification
- Supervised production, and maintenance crews including work schedules and budgets

TRAINING AND MENTORSHIP

- Trained 5 new Termite sales inspectors, a telemarketer and two customer service representatives
- Safety and Environmental Health Coordinator for: training, establishment of policies, inspection and enforcement
- Developed new training guidelines and corrected process problems utilizing work teams

CHRONOLOGICAL EXPERIENCE

Service Technician	Clark Pest Control	2007 to Now
Branch Manager	Terminix International	2004 to 2006
Branch Process Manager	Flint Ink	2002 to 2003
Sacramento Plant Production Manager	Huhtamaki Americas/The Chinnet Company	2000 to 2001
Alabama Asst Plant Mgr-Production/Engineer	Huhtamaki Americas/The Chinnet Company	1999 to 2000
Production Planner	Huhtamaki Americas/The Chinnet Company	1996 to 1999
Nuclear Plant Engineer	Knolls Atomic Power Laboratory	1993 to 1996
Internship	StorageTek	1992 to 1993
Internship	Technocorp Inc	1991

EDUCATION

BS Mechanical Engineering
Nuclear Operations Program

University of Colorado at Boulder
West Milton, NY and Naval Nuclear Power School