## Sect 3.4 and 3.5 - Optimization Problems

Before we can optimize applications, we need to discuss what is meant by an absolute maximum and minimum. These ideas are different from relative maximum and relative minimum.

## Absolute Extrema:

Let $f$ be a function defined on an interval I that contains the point c. Then
a) $f(c)$ is an absolute maximum of $f$ if $f(c) \geq f(x)$ for all $x$ in $I$.
b) $\quad f(c)$ is an absolute minimum of $f$ if $f(c) \leq f(x)$ for all $x$ in .


If $f$ is continuous function on $[a, b]$, then the absolute maximum and minimum will occur at either $a, b$, or any critical points $c_{1}$, $\mathrm{c}_{2}, \mathrm{c}_{3}, \ldots$ This suggests a procedure for finding the absolute extrema of a function:

## Procedure

1) Check to see if $f$ is continuous on [a, b].
2) Find the critical values $c_{1}, c_{2}, \ldots$ where $f^{\prime}\left(c_{i}\right)=0$ or is undefined. Note: to be critical values, $\mathrm{c}_{1}, \mathrm{c}_{2}, \ldots$ must be in $[a, b]$.
3) Find $f(a), f(b), f\left(c_{1}\right), f\left(c_{2}\right), \ldots$ The largest is the absolute maximum and the smallest is the absolute minimum.

Ex. 1 Find the absolute extrema of $f(x)=x^{5}-5 x^{4}+1$ on the interval [-3, 2].

## Solution

1) Since $f$ is a polynomial, it is continuous on [-3, 2].
2) $f^{\prime}(x)=\frac{d}{d x}\left[x^{5}-5 x^{4}+1\right]=5 x^{4}-20 x^{3}$.

Since $f^{\prime}$ is a polynomial, it is defined for all real numbers. Setting $\mathrm{f}^{\prime}(\mathrm{x})=0$ and solving yields:

$$
\begin{aligned}
& 5 x^{4}-20 x^{3}=0 \\
& 5 x^{3}(x-4)=0 \\
& x=0 \text { or } x=4, \text { but } x=4 \text { is not in }[-3,2] .
\end{aligned}
$$

Therefore, $x=0$ is the only critical value.
3) Evaluating f at $x=-3,0$, and 2 yields:

$$
\begin{aligned}
f(-3) & =(-3)^{5}-5(-3)^{4}+1=-243-405+1 \\
& =-647 \\
f(0) & =(0)^{5}-5(0)^{4}+1=1 \\
f(2) & =(2)^{5}-5(2)^{4}+1=-47
\end{aligned}
$$

Thus, $f$ has an absolute maximum of 1 at $x=0$ and an absolute minimum of -647 at $x=-3$.

Ex. 2 Find the absolute extrema of $f(x)=x^{3}-12 x$ on the interval $[-3,3]$.

## Solution

1) Since $f$ is a polynomial, it is continuous on $[-3,3]$.
2) $\quad f^{\prime}(x)=\frac{d}{d x}\left[x^{3}-12 x\right]=3 x^{2}-12$.

Since $f$ ' is a polynomial, it is defined for all real numbers. Setting $\mathrm{f}^{\prime}(\mathrm{x})=0$ and solving yields:

$$
\begin{aligned}
& 3 x^{2}-12=0 \\
& 3\left(x^{2}-4\right)=0 \\
& 3(x-2)(x+2)=0
\end{aligned}
$$

$x=-2$ and $x=2$ both of which are in $[-3,3]$.
Therefore, $x=-2$ and 2 are the critical values.
3) Evaluating $f$ at $x=-3,-2,2$, and 3 yields:
$f(-3)=(-3)^{3}-12(-3)=-27+36=9$

$$
\begin{aligned}
& f(-2)=(-2)^{3}-12(-2)=-8+24=16 \\
& f(2)=(2)^{3}-12(2)=8-24=-16 \\
& f(3)=(3)^{3}-12(3)=27-36=-9
\end{aligned}
$$

Thus, $f$ has an absolute maximum of 16 at $x=-2$ and an absolute minimum of -16 at $x=2$.

## One Absolute Extreme

If $f$ is continuous on an interval I and $x=c$ is the only critical value, then

1) If $f$ " $(c)>0$, the $f(c)$ is an absolute minimum ( $\cup$ ).
2) If $f$ "(c) $<0$, the $f(c)$ is an absolute maximum ( $\cap)$.

Ex. 3 Find the absolute extrema of $f(x)=-0.5 x^{2}+10 x-37$ on the interval $(0, \infty)$.
Solution

1) Since $f$ is a polynomial, it is continuous on ( $0, \infty$ ).
2) $f^{\prime}(x)=\frac{d}{d x}\left[-0.5 x^{2}+10 x-37\right]=-x+10$.

Since $f$ ' is a polynomial, it is defined for all real numbers. Setting $f^{\prime}(x)=0$ and solving yields:
$-x+10=0$
$x=10$ which is in $(0, \infty)$. Therefore, $x=10$ is the only critical value.
3) $f "(x)=\frac{d}{d x}[-x+10]=-1$, so f " 10 ) $=-1<0(\cap-$ absolute maximum). Evaluate $f$ at $x=10$ yields: $f(10)=-0.5(10)^{2}+10(10)-37=-50+100-37$ $=13$.
So, f has an absolute maximum of 13 at $\mathrm{x}=10$ and f has no absolute minimum.

Ex. 4 Find the absolute extrema of $f(x)=-4 x^{3}-6 x^{2}+24 x$ on the interval $(-\infty, 0)$.
Solution

1) Since $f$ is a polynomial, it is continuous on $(-\infty, 0)$.
2) $f^{\prime}(x)=\frac{d}{d x}\left[-4 x^{3}-6 x^{2}+24 x\right]=-12 x^{2}-12 x+24$.

Since $f$ ' is a polynomial, it is defined for all real numbers. Setting $\mathrm{f}^{\prime}(\mathrm{x})=0$ and solving yields:

$$
\begin{aligned}
& -12 x^{2}-12 x+24=0 \\
& -12\left(x^{2}+x-2\right)=0 \\
& -12(x-1)(x+2)=0 \\
& x=1 \text { and } x=-2
\end{aligned}
$$

But, only $x=-2$ which is in $(-\infty, 0)$. Therefore, $x=-2$ is the only critical value.
3) $f^{\prime \prime}(x)=\frac{d}{d x}\left[-12 x^{2}-12 x+24\right]=-24 x-12$, so
f " $(-2)=48-12=36>0(\cup-$ absolute minimum). Evaluate $f$ at $x=-2$ yields:
$f(-2)=-4(-2)^{3}-6(-2)^{2}+24(-2)=32-24-48$ $=-56$.
So, $f$ has an absolute minimum of -56 at $x=-2$ and no absolute maximum.

Ex. 5 A radio station conducted survey on finding the percentage of people tuned into their station $x$ hours after 5 pm . They found that this percentage can be modeled by $f(x)=\frac{1}{8}\left(-2 x^{3}+27 x^{2}-108 x+240\right)$.
a) At what time between 5 pm and midnight are the most people listening to the station? What is that percentage?
b) At what time between 5 pm and midnight are the fewest people listening to the station? What is that percentage?

Solution:

1) Since 5 pm corresponds to $x=0$ and midnight corresponds to $x=7$, the domain of $f$ is $[0,7]$.
Thus, $f(x)=\frac{1}{8}\left(-2 x^{3}+27 x^{2}-108 x+240\right)$ is continuous on [0, 7].
2) $f^{\prime}(x)=\frac{d}{d x}\left[\frac{1}{8}\left(-2 x^{3}+27 x^{2}-108 x+240\right)\right]$

$$
=\frac{1}{8}\left(-6 x^{2}+54 x-108\right)
$$

Since $f$ ' is a polynomial, it is defined for all real numbers. Setting $\mathrm{f}^{\prime}(\mathrm{x})=0$ and solving yields:

$$
\begin{aligned}
& \frac{1}{8}\left(-6 x^{2}+54 x-108\right)=0 \\
& -\frac{6}{8}\left(x^{2}-9 x+18\right)=0 \\
& -\frac{3}{4}(x-6)(x-3)=0 \\
& x=3 \text { and } x=6 \text { which are both critical values. }
\end{aligned}
$$

3) $f(0)=\frac{1}{8}\left(-2(0)^{3}+27(0)^{2}-108(0)+240\right)=30 \%$

$$
\begin{aligned}
& f(3)=\frac{1}{8}\left(-2(3)^{3}+27(3)^{2}-108(3)+240\right)=13.125 \% \\
& f(6)=\frac{1}{8}\left(-2(6)^{3}+27(6)^{2}-108(6)+240\right)=16.5 \% \\
& f(7)=\frac{1}{8}\left(-2(7)^{3}+27(7)^{2}-108(7)+240\right)=15.125 \%
\end{aligned}
$$

a) The highest percentage of people listening to the station is $30 \%$ at 5 p.m.
b) The lowest percentage of people listening to the station is $13.125 \%$ at 8 p.m.

Ex. 6 A bookstore can obtain a certain gift book from the publisher at a cost of $\$ 3$ per book. The bookstore has been selling 200 copies of the book per month at $\$ 15$ per copy. The bookstore estimates that for each $\$ 1$ reduction in price, they would be able to sell 20 more books. At what price should the bookstore sell the book to generate the greatest possible profit?

## Solution:

Let $\mathrm{x}=$ price per book
Let $y=$ the number of books sold
If the price of the book is $x_{1}=\$ 15$, then the number of books sold is $y_{1}=200$. If the price of the book is $x_{2}=\$ 14$, then the number of books sold is $y_{2}=220$. We can use the formula for the slope to calculate the rate of change:

$$
m=\frac{y_{2}-y_{1}}{x_{2}-x_{1}}=\frac{220-200}{14-15}=\frac{20}{-1}=-20
$$

Using the point-slope formula, we can find $y$ as a function of $x$ :

$$
\begin{aligned}
& y-y_{1}=m\left(x-x_{1}\right) \\
& y-200=-20(x-15)
\end{aligned}
$$

$$
\begin{aligned}
& y-200=-20 x+300 \\
& y=-20 x+500
\end{aligned}
$$

Now, we can find the total revenue function, $R(x)$ :
$R(x)=$ (the price per book)(the number of books sold)
$=x y=x(-20 x+500)=-20 x^{2}+500 x$.
We also need to find the total cost function:
$C(x)=$ (the cost per book) (the number of books sold)
$=3(-20 x+500)=-60 x+1500$.
The total profit is revenue minus cost:
$P(x)=R(x)-C(x)=-20 x^{2}+500 x-(-60 x+1500)$
$=-20 x^{2}+560 x-1500$. The domain of this function is $(0, \infty)$ since $x$ has to be greater than zero. We can now go through our steps to optimize the profit:

1) $P(x)$ is a polynomial so it is continuous on $(0, \infty)$.
2) $\quad P^{\prime}(x)=\frac{d}{d x}\left[-20 x^{2}+560 x-1500\right]=-40 x+560$.

Since $P^{\prime}$ is a polynomial, it is defined for all real numbers. Setting $P^{\prime}(x)=0$ and solving yields:
$-40 x+560=0$
$x=14$ which is in $(0, \infty)$. Therefore, $x=14$ is the only critical value.
3) $\quad P^{\prime \prime}(x)=\frac{d}{d x}[-40 x+560]=-40$,
so $P$ "(14) $=-40<0$ ( $\cap-$ absolute maximum)
$P(14)=-20(14)^{2}+560(14)-1500$
$=-3920+7840-1500=2420$.
So, the profit is maximized at $\$ 2420$ when the price is $\$ 14$ per book.

Ex. 7 A farmer can get $\$ 2$ per bushel for their potatoes on July $1^{\text {st }}$. After that, the price drops by 2 cents per bushel per day. A farmer has 80 bushels in the field on July $1^{\text {st }}$ and estimates that the crop is increasing at a rate of one bushel per day. When should the farmer harvest the potatoes to maximize revenue?

## Solution:

Let $x=$ the number of days after July $1^{\text {st }}$
Since the price is decreasing by 2 cents per day, then after $x$ days, the price is $2-0.02 x$. Since the number of
bushels is increasing by one bushel per day, the number of bushels after $x$ days is $80+x$. We can then find the revenue function: $R(x)=$ (price)(number of bushels) $=(2-0.02 x)(80+x)=160+0.4 x-0.02 x^{2}$. The domain of the function is $[0, \infty)$ since $x$ could equal 0 . We can proceed to optimize the total revenue function:

1) Since $R$ is a polynomial, it is continuous on $[0, \infty)$.
2) $\quad R^{\prime}(x)=\frac{d}{d x}\left[160+0.4 x-0.02 x^{2}\right]=0.4-0.04 x$. Since $R$ ' is a polynomial, it is defined for all real numbers. Setting $R^{\prime}(x)=0$ and solving yields:

$$
\begin{aligned}
& 0.4-0.04 \mathrm{x}=0 \\
& x=10 \text { which is in }[0, \infty) \text {. Therefore, } x=10 \text { is } \\
& \text { the only critical value. }
\end{aligned}
$$

3) $\quad R "(x)=\frac{d}{d x}[0.4-0.04 x]=-0.04$, so $R "(10)$
$=-0.04<0(\cap-$ absolute maximum $)$
$R(10)=160+0.4(10)-0.02(10)^{2}=160+4-2$ $=162$.
Since $x=10$ corresponds to ten days after July $1^{\text {st }}$, the farmer should harvest on July 11 to maximize the total revenue.

Ex. 8 A cylindrical can is to hold 4 m cubic inches of frozen orange juice. The cost per square inch of constructing a metal top and bottom is twice the cost per square inch of constructing the cardboard side. What are the dimensions of the least expensive can?

## Solution:

The volume of the cylinder is $V=\pi r^{2} h=4 \pi$. Solving for $h$ yields: $h=\frac{4 \pi}{\pi r^{2}}=\frac{4}{r^{2}}$
The surface area of the top and bottom is $2 \pi r^{2}$ and for the sides is $2 \pi \mathrm{rh}$. Since the top and bottom cost twice as much as the sides, the total cost $=2\left(2 \pi r^{2}\right)+2 \pi r h$.
Substituting, $\mathrm{h}=\frac{4}{\mathrm{r}^{2}}$, we get:

$$
C(r)=4 \pi r^{2}+2 \pi r\left(\frac{4}{r^{2}}\right)=4 \pi r^{2}+8 \pi r^{-1}=4 \pi r^{2}+\frac{8 \pi}{r} .
$$

The domain of $C$ is $(0, \infty)$. We can now proceed to optimize this problem.

1) $C(r)$ is continuous on $(0, \infty)$.
2) 

$C^{\prime}(r)=\frac{d}{d r}\left[4 \pi r^{2}+8 \pi r^{-1}\right]=8 \pi r-8 \pi r^{-2}=8 \pi r-\frac{8 \pi}{r^{2}}$.
$C^{\prime}(r)$ is defined on $(0, \infty)$. Setting $C^{\prime}(r)=0$ and solving yields:
$8 \pi r-\frac{8 \pi}{r^{2}}=0 \quad$ (multiply by $r^{2}$ )
$8 \pi r^{3}-8 \pi=0$
$8 \pi\left(r^{3}-1\right)=0$
$8 \pi(r-1)\left(r^{2}+r+1\right)=0$
$r=1$ and $r^{2}+r+1 \neq 0$. Thus, $r=1$ is the only critical value and $h=\frac{4}{r^{2}}=4$.
3)

$$
\begin{aligned}
& C^{\prime \prime}(r)=\frac{d}{d r}\left[8 \pi r-8 \pi r^{-2}\right]=8 \pi+16 \pi r^{-3}=8 \pi+\frac{16 \pi}{r^{3}} . \\
& C^{\prime \prime}(1)=8 \pi+\frac{16 \pi}{(1)^{3}}=24 \pi>0 \\
& (\cup-\text { Absolute Minimum })
\end{aligned}
$$

The cost will be minimized when the radius is 1 in and the height is 4 in .

## Minimizing Total Inventory Costs (T.I.C.)

Ex. 9 An electronics firm uses 600 cases of transistors each year. The cost of storing one case for one year is 90 cents, and there is an order fee of $\$ 30$ per shipment. Also, it cost the firm $\$ 3$ per case ordered. How many cases should the firm order each time to keep the total cost at a minimum? (Assume that the transistors are used at a constant rate throughout the year and each shipment arrives just as the preceding one is used up.)

Solution:
The total inventory cost consists of three parts: the storage cost, the order cost, and the purchase cost.
T.C.I. $(x)=$ Storage Cost + Order Cost + Purchase Cost
T.C.I. $(x)=$ Storage Cost + Order Cost + Purchase Cost


Let $x=$ the number of items ordered per shipment. We are to assume that the transistors are being used at a constant rate and each shipment arrives just as the existing stock is used up. We can make a graph of the firm's inventory:

Amount in Stock


Time

The average number of items in stock $=\frac{x}{2}$. The number of shipments the firm receives per year is:

Total Items
purchased
per year $=$ Number of shipments
x

Thus, T.C.I. $(\mathrm{x})$ is:


Plugging in, we get:
T.I.C $(x)=(0.9) \frac{x}{2}+(30) \frac{600}{x}+(600)(3)$
$=0.45 x+\frac{18000}{x}+1800=0.45 x+18000 x^{-1}+1800$. The domain of the function is $(0, \infty)$. We can now optimize this function:

1) T.I.C (x) is continuous on $(0, \infty)$.
2) T.I.C ${ }^{\prime}(x)=\frac{d}{d x}\left[0.45 x+18000 x^{-1}+1800\right]$
$=0.45-18000 x^{-2}=0.45-\frac{18000}{x^{2}}$.
T.I.C ' is defined on $(0, \infty)$. Setting T.I.C ' $(x)=0$ and solving yields:

$$
\begin{aligned}
& \left.0.45-\frac{18000}{x^{2}}=0 \text { (multiply by } x^{2}\right) \\
& 0.45 x^{2}-18000=0 \\
& x^{2}=40,000 \\
& x= \pm 200, \text { but } x=200 \text { is in }(0, \infty), \text { so } x=200
\end{aligned}
$$

is the only critical value.
3) T.I.C " $(x)=\frac{d}{d x}\left[0.45-18000 x^{-2}\right]=36000 x^{-3}$

$$
=\frac{36000}{x^{3}} . \text { Hence, T.I.C "(200) }=\frac{36000}{(200)^{3}}>0
$$

( $\cup$ - Absolute Minimum)
So, they should order 200 cases at a time to minimize the total inventory costs. They will have to place an order 3 times a year.

Elasticity of Demand - measures the sensitivity of demand $x(p)$ to changes in the price $p$.
$\varepsilon(p)=-\frac{\% \text { change in } x(p)}{\% \text { change in } p}=-\frac{\frac{100\left(\frac{d x}{d p}\right)}{x(p)}}{\frac{100\left(\frac{d p}{d p}\right)}{p}}=-\frac{p}{x(p)} \bullet \frac{d x}{d p}$.
If $\varepsilon(p)>1$, the demand is said to be elastic (A small \% change in price makes for a larger \% change in demand). The total revenue is decreasing. (Lower prices)

If $\varepsilon(p)<1$, the demand is said to be inelastic (A small \% change in price makes for a smaller \% change in demand). The total revenue is increasing. (Raise prices)

If $\varepsilon(p)=1$, the demand is said to have a unit of elasticity (A small \% change in price makes for the same \% change in demand). The total revenue is maximized.

Ex. 10 Suppose that $x(p)=500-2 p$ units of a commodity are demanded when $p$ dollars per unit are charged where $0 \leq p \leq 250$.
a) Determine where the demand is elastic, inelastic, and of unit of elasticity with respect to price.
b) Use the results from part a to determine where the revenue function is increasing and decreasing and the price at which the revenue is maximized.

## Solution:

Since $x(p)=500-2 p$, then $\frac{d x}{d p}=-2$. Thus,
$\varepsilon(\mathrm{p})=-\frac{\mathrm{p}}{\mathrm{x}(\mathrm{p})} \cdot \frac{\mathrm{dx}}{\mathrm{dp}}=-\frac{\mathrm{p}}{500-2 \mathrm{p}}(-2)=\frac{2 \mathrm{p}}{500-2 \mathrm{p}}=\frac{\mathrm{p}}{250-\mathrm{p}}$
a) Setting $\varepsilon(p)=1$ and solving, we find that:

$$
\frac{p}{250-p}=1 \quad(\text { multiply by } 250-p)
$$

$$
p=250-p
$$

$$
2 p=250
$$

$\mathrm{p}=\$ 125$
Thus, we have a unit of elasticity at $p=\$ 125$. So the total revenue is maximized at $p=\$ 125$.
If $p<125$, then $\varepsilon(p)<1$, so the demand is inelastic. The revenue is increasing. If $p>125$, then $\varepsilon(p)>1$, so the demand is elastic. The revenue is decreasing.

b) $\quad R$ is increasing on $[0,125)$ and decreasing on (125, 250].

Let's now find the total revenue function explicitly and verify our results:

$$
R(p)=p \cdot x(p)=(500-2 p)=500 p-2 p^{2}
$$

1) $R(p)$ is a polynomials so it is continuous on [0, 250].
2) $\quad R^{\prime}(p)=500-4 p$ which is defined in $[0,250]$.

Setting $R^{\prime}(p)=0$ and solving yields:

$$
\begin{aligned}
& 500-4 p=0 \\
& 4 p=500 \\
& p=125
\end{aligned}
$$

Marking $p=125$ on the number line, we can determine where R is increasing and decreasing:


125

Pick 100
$R^{\prime}(100)=100$

Pick 200
R '(200) $=-300$

Thus, $R$ is increasing on $[0,125)$ and decreasing on (125, 250].
3) $\quad R "(p)=-4$, so $R "(125)=-4<0(\cap-$ Absolute Maximum). Thus the total revenue is maximized at $\mathrm{p}=\$ 125$.

