








The Unchurched Next Door

Where do we find the unchurched?

The Rainer Scale

Scale	Description	Profile	 Keys to Understanding	 Keys to Witness
 U1	Highly receptive to hearing and believing the Good News. 11%	Know religious terms and broad concepts, but not good on details.	Often seeking but not knowing what to look for. Many former U1's claim no one asked about faith.	Ask, seek, knock.
 U2	Receptive to the Gospel and church. 27%	Many are women (62%), statistically the poorest.	Heavy on work-righteousness. Eager to study the Bible.	Start a Bible study—in home, at work, in the park,...
 U3	Neutral, with no clear signs of being interested yet perhaps open to discussion. 36%	Lukewarm, neutral. Gave monosyllabic responses to questions.	Believe church is relevant, believe in prayer.	Keep asking, ask probing questions, pray.
 U4	Resistant to the Gospel, but with no antagonistic attitude. 21%	See Christ as important historical figure, but not God; resent Christianity's "only way" view.	Unlikely to attend church/church function on first invitation.	Keep asking, keep praying, be open to share faith and values.
 U5	Highly antagonistic and even hostile to the Gospel. 5%	More educated. Many don't believe in hell. Generally the wealthiest.	"Religion OK for the weak-minded." Dealing with hurt and anger.	Apologetics: <i>Evidence That Demands a Verdict</i> (Josh McDowell), <i>Mere Christianity</i> (C. S. Lewis), <i>The Case for Christ/Faith</i> (Lee Strobel)

Thoughts from the formerly unchurched

Resistance is NOT a permanent “No”

- ❖ Life events at the time.
- ❖ Fear of church/church buildings
- ❖ Fear that Christianity is “not normal.”

Don’t “Dumb Down” the Church

- ❖ Values matter
- ❖ Have firm beliefs
- ❖ Stick to those beliefs
- ❖ Strong **Biblical** teaching

Have Bible Studies

- ❖ Your neighbor may be more willing to come to your home than to church.
- ❖ Start with those you know—they will bring their friends

Relationships

- ❖ Do you know any unchurched? Many unchurched do not know any Christians.
- ❖ You have to know your neighbor before you can witness to them.
- ❖ One person can make a difference:
 - Brenda’s funeral brought together about a dozen women Brenda had befriended and witnessed to.
 - Coach Joe Hendrickson witnessed to Thom Ranier—who now wrote this book and heads a massive evangelism school
 - Don’t forget your family!
 - Wives have an influence living godly lives!

Moments of Crisis

Tell About Jesus

Appearance of church

- ❖ Physical appearance
- ❖ Accessibility of rooms, areas
- ❖ Marking areas where people go
- ❖ Are doors locked?
- ❖ Do they know what's going on during service?
- ❖ Have you brought your guest or met them at church to be with them?

Praying

- ❖ When you can't do much else, you can pray. It works!

Use the formerly unchurched in evangelism

- ❖ Who better to know what the unchurched are thinking?
- ❖ They become an integral part of the congregation

Ten Reasons We Have Not Reached the Unchurched

1. Spiritual Lethargy
2. Growing inclusivism
3. Growing disbelief in hell
4. Busyness
5. Fear of rejection
6. A desire to be tolerant
7. Losing the Habit of Witnessing
8. Lack of Accountability
9. Failure to Invite
10. We go to churches that do not reach the unchurched (1 person per 85 church members in US each year)

What Can I Do to Reach the Unchurched?

- 1. PRAY
- 2. _____
- 3. _____
- 4. _____
- 5. _____

My prayer list of unchurched people I can pray for:

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

My prayer list of unchurched people I can invite to church/church function:

_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____