

2003 Jet-ORDERS					300	300	318	319	320	321	330	330	340	340	340	380	380	717	737	737	737	747	747	747	747	757	757	767	767	767	767	777	777	777	777	777		
					600	60F	100	100	200	200	200	300	300	300	500	600	800	80F	200	600	700	800	900	400	40F	4ER	ERF	200	300	2ER	30F	3ER	4ER	200	2ER	2LR	300	3ER
[A] TOTAL FIRM GROSS ORDERS					AIRBUS : 26 [48.1 %]													BOEING : 28 [51.8 %]																				
... by family					-		14				12		-		-			-	27				1			-			-					-				
... by plane					-	-	-	6	8	-	-	12	-	-	-	-	-	-	-	-	4	23	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-
[B] FIRM GROSS ORDER value [BUS \$]					AIRBUS : 2.304													BOEING : 1.617																				
... by family					0.00		0.69				1.61		0.00		0.00			0.00	1.42				0.20			0.00		0.00					0.00					
[C] TOTAL FIRM NET ORDERS					AIRBUS : 23 [44.2 %]													BOEING : 29 [55.7 %]																				
... by family					-		12				12		-1		-		-	30				1			-1		-						-1					
... by plane					-	-	-	11	3	-2	-3	15	-1	-	-	-	-	-	-	7	23	-	-	1	-	-	-	-1	-	-	-	-	-	-	-1	-	-	-
[D] TOTAL LETTERS OF INTENTS					AIRBUS : 23													BOEING : 0																				
... by family					6		-				2		9		6		-	-				-			-		-					-						
... by plane					-	6	-	-	-	-	-	2	-	-	9	6	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	
[E] TOTAL GROSS ORDERS & LOIs					AIRBUS : 49													BOEING : 28																				
... by family					6		14				14		9		6		-	27				1			-		-					-						
... by plane					-	6	-	6	8	-	-	14	-	-	9	6	-	-	-	4	23	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	
[F] TOTAL Cancelled and converted					AIRBUS : -3													BOEING : 1																				
... by family					-		-2				-		-1		-		-	3				-			-1		-					-1						
... by plane					-	-	-	5	-5	-2	-3	3	-1	-	-	-	-	-	-	3	-	-	-	-	-	-	-	-1	-	-	-	-	-	-1	-	-	-	
[G] TOTAL GROSS ORDERS by REGION																																						
EU - Europe and CIS	61.1%	33			-	-	-	6	2	-	-	-	-	-	-	-	-	-	2	22	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-		
AS - Asia - Pacific	22.2%	12			-	-	-	-	-	-	-	12	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
NA - North America	3.7%	2			-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
SA - South and Latin America	0.0%	0			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
ME - Middle East	0.0%	0			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
AF - Africa	0.0%	0			-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
LE - Leasing companies	9.3%	5			-	-	-	-	4	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
UN - Undisclosed	3.7%	2			-	-	-	-	-	-	-	-	-	-	-	-	-	-	2	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
XX - Bizjets & non civil customers		1			-	-	-	1	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-		
February-03					300	300	318	319	320	321	330	330	340	340	340	380	380	717	737	737	737	737	747	747	747	747	757	757	767	767	767	767	777	777	777	777	777	
					600	60F	100	100	200	200	200	300	300	300	500	600	800	80F	200	600	700	800	900	400	40F	4ER	ERF	200	300	2ER	30F	3ER	4ER	200	2ER	2LR	300	3ER
Luxair	LGL	28-Feb	EU	O																2																		
Undisclosed (?)	-	26-Feb	UN	O																2																		
JetBlue Airways	JBU	10-Feb	NA	O					2																													
Iberia	IBE	04-Feb	EU	L											9																							
January-03					300	300	318	319	320	321	330	330	340	340	340	380	380	717	737	737	737	737	747	747	747	747	757	757	767	767	767	767	777	777	777	777	777	
					600	60F	100	100	200	200	200	300	300	300	500	600	800	80F	200	600	700	800	900	400	40F	4ER	ERF	200	300	2ER	30F	3ER	4ER	200	2ER	2LR	300	3ER
Cargolux	CLX	31-Jan	EU	O																				1														
CIT Leasing Corporation	-	31-Jan	LE	O																																		
Ryanair	RJR	31-Jan	EU	O																																		
Malaysia Airlines	MAS	10-Jan	AS	L												6																						
Air Pacific	FJI	08-Jan	AS	L									2																									
Cathay Pacific	CPA	08-Jan	AS	L		6																																
Aeroflot - Russian Airlines	AFL	06-Jan	EU	O				6	2																													
China Airlines	CAL	06-Jan	AS	O									12																									
GECAS	-	06-Jan	LE	O																																		
Oqatar Airways	OTR	06-Jan	XX	X				1																														

Legend : **UND** Undisclosed
CXD Cancelled
CVT Converted
UND Undisclosed & Cancelled
UND Undisclosed & Converted

Legend : **F** Firm order
L Letter of intent
B Bizjet / Non-civil