

Bio for C. Thomas (Tom) Watson

Tom Watson has over 30 years of experience in the Information Technology (IT) industry involved in computer R&D, in computer sales and support and in managing IT organizations in large, medium and start-up sized companies. He has been responsible for mainframe, mid-range, Unix, PC, and Mac IT installations.



Leading-edge technology

Tom has always been involved in developing and implementing leading-edge technology. At IBM, he was one of the original designers of the revolutionary S/38 (AS/400) operating system and its integrated database. At Physio Control, he was responsible for implementing calendaring and e-mail before most other companies. He led the internal development of a JIT manufacturing system for Physio because no third party package was available at the time.

At Eli Lilly & Company, he led a team in developing AI expertise for Lilly as well as a very early desktop video conferencing pilot. He was selected to create an internal Client/Server consulting group, which supported the Lilly team implementing PeopleSoft's first DB/2 implementation.

At ConneXt he was responsible for staffing and managing the merger of the two parent mainframe organizations into the new IT subsidiary organization without any interruption of service and also was responsible for development of a new application providing automated utility bill paying service for companies as well as a \$20M CIS application development project.

At NCMX he was a founder, CTO, designer and the developer of all NCMX services and the technology environment. NCMX provides advanced, remote, automated PC services centered on inventory, software change management, antivirus update and disk cleanup.

Most recently, Tom has been running his consulting company through which he provides IT Consulting like IT Assessments and Interim CIO services as well as providing PC Support services for local small companies and individuals.

Management

Tom has been in management over 25 years. He has both managed and grown existing IT organizations as at Physio and Eli Lilly, and created new organizations as at NCMX, ConneXt and Lilly's Client/Server department. He has managed mainframe, mid-range and PC/LAN IT environments. He has re-engineered job descriptions, salary surveys and appraisal procedures. He led Lilly's re-engineering of its project management/application design process. He led the IT due-diligence team in a \$6B acquisition and developed a 10-year, \$100M IT services contract and a 2 yr. \$20M application development contract. He is considered by many to be an expert on management processes.