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S U M M A R Y

Senior Executive with broad management and technology experience in both Fortune 100 companies and smaller organizations. Specialized skills in advanced technology, strategic planning, project management and implementing corporate objectives. A quick learner who is innovative, customer oriented, and has a demonstrated ability to effectively lead IT organizations.

P R O F E S S I O N A L E X P E R I E N C E

Technology Advisory Services, Bainbridge Island, WA **1997 - Present**
Owner

- Created a successful technology **consulting** company with the following services:
 - National/international IT management consulting
 - PC Support for local small companies and individuals
 - Teach IT Management classes part-time for the UW Business School

NCMX, Inc., Seattle, WA **1998 - 2001**
Co-Founder, Director, VP & CTO

- **Created a startup** to provide Asset Management, Asset Assurance and Software Change Management services to companies with LANs with 50-5000 nodes who cannot dedicate the resources to, or focus on, doing it for themselves.

ConnexT, Inc., Seattle, WA **1996 - 1997**
Vice President, Chief Technology Officer and co-founder

- Responsible for **building the organization** which integrated and outsourced the IT organizations of Puget Power and Washington Natural Gas into ConnexT, a wholly owned subsidiary, while continuing to deliver 450,000 bills per month with no interruptions. This part of the organization grew to exceed 75 people by the end of the first year.

Eli Lilly and Company, Indianapolis, IN **1985 - 1995**
Director, Client/Workstation Support **1995 - 1995**
Manager/Director, IT Life Cycle **1993 - 1995**
Manager - Client Server Department **1992 - 1993**
Manager - Technology Planning and Development **1990 - 1992**
Director of Information and Corporate Services, Physio-Control Subsidiary **1985 - 1990**

- Implemented a Just-In-Time, Kanban, Reverse-Backflush **manufacturing system** to shorten cycle times, decrease inventory, reduce work-in-process, and improve quality. This work contributed to Physio receiving Washington's "Manufacturing Company of the Decade" award.
- Directed the formation of a **global team** to consolidate procurement, installation, support, and standards development, for over 16,000 existing PCs and Macs.
- Implemented a **project management process** that facilitated the completion of over 22 projects within one year including two 3090 processor upgrades, VM and MVS upgrades, five Subject Area Data Base implementations, Operations Automation and Help Desk Automation projects.

- Developed an IS LAN Server Management Service (ISMS), which successfully took over **LAN server support** for many areas of Lilly. ISMS provided LAN file service for over 2,000 users, support for over 200 printers and a centralized CD-ROM pool for over 40 CDs, resulting in improved efficiency and higher quality.
- Directed the complete **changing of Physio's communication infrastructure** through implementing structured wiring, a new phone system, a voice mail system, a new national data network, e-mail, and calendaring.
- Partnered with HR Systems in the successful implementation of the PeopleSoft **client/server** payroll system delivering 30,000 employee paychecks on schedule. Lilly was the first large company to implement PeopleSoft's payroll application.
- Directed the team that implemented advanced **video conferencing**, now numbering over 30 sites, to meet the corporate goal of Improving Global Collaboration.
- Initiated an **Artificial Intelligence** programming group that has enabled strong advances in molecular design meeting a critical initiative of shortening time-to-market for Lilly drugs.
- Initiated efforts to define **global IS standards** and was one of four who wrote the "Enterprise 2000" document; the first definition of Lilly's future architecture.

International Business Machines

	1968 - 1985
<i>System/38 Regional Technical Support Representative, San Francisco, CA</i>	<i>1983 - 1985</i>
<i>Systems Engineer, System/38 Branch Specialist, Seattle, WA</i>	<i>1981 - 1983</i>
<i>Manager, Team Leader and Architect positions on the original System/38 development team, Rochester, MN</i>	<i>1975 - 1981</i>
<i>Educational Leave from IBM to attend Graduate School</i>	<i>1973 - 1975</i>
<i>Programming assignments, Rochester, MN</i>	<i>1968 - 1973</i>

- Led key portions of the original S/38 (now the AS/400) **design** in delivering what is still the most advanced computer operating system available.
- Recognized the need for, and developed, an automated flowcharting tool that greatly aided **software engineering** efforts in IBM.

E D U C A T I O N

University of Washington, **Executive MBA** - 1988
 Washington State University, **MS (Computer Science)** - 1975
 University of Michigan, **BS (Engineering Mechanics)** - 1968
 Lilly Management Class - 1987
 IBM Management School – 1979 and IBM System's Research Institute - 1981
 Duke University/Fuqua School of Business - Executive Education - 1990
 Certified Software Manager - Software Publishers Association - 1998

P U B L I C A T I O N S

News 3X/400, Feb., 1989, Article on Physio's experiences using Office/38
 Computerworld, Vol. XIV, No. 18, May 5, 1980, pg. 53 (authored two articles)
 IBM System/38 Technical Developments, 1978 (authored two articles on System/38 Data Base)
 IBM Technical Bulletin, 1977, StarCharter, "A description of an automated flowcharting tool generating Nassi-Schneiderman Charts"

H O N O R S / P A T E N T S

Received "Volunteer of the Year" Award from the Resource Center for the Handicapped for volunteer work and participation on the RCH Business Advisory Council.
 IBM Outstanding Innovation Award for System/38 Data Base architecture work and StarCharter
 Co-holder of the key patent (both U.S. and International) on the System/38